

## Pricing and Quoting Policy

Effective July 1<sup>st</sup>, 2011

- The current price list is in effect until further notice. You will receive a minimum 30 day notice prior to price adjustments.
- Projects less than 40,000 pounds will be priced according to current published price sheet.
- Specific Identifiable Projects - 40,000 to 100,000 pounds UMP will require:
  - Job name, contractor, location and complete material list
  - Confirmed in writing(email or signed quote) within 30 days of original quote date
  - Maximum pricing protection is 90 days
    - Day 91 – minimum 5% escalator
    - 6 month maximum protection
- Specific Identifiable Projects - greater than 100,000 pounds UMP will require:
  - Job name, contractor, location and complete material list
  - Confirmed in writing(email or signed quote) within 30 days of original quote date
  - Maximum pricing protection is 180days.
    - Day 181 – minimum 10% escalator
    - Minimum 5% escalator every 90 days thereafter
    - 24 month maximum protection
- UMP job quotes are committed with a specific distributor and a specific contractor. Job quotes are non-transferable.
- Substituting another manufacture's goods for the quoted material, inflating volumes, or ordering off a quote for a different project may result in cancellation of the quote.
- Jobs that require "Certified Test Reports" will have a surcharge added as a line item to each invoice.
- Cutting Charge – minimum of \$1.00 cutting charge per piece less than 6 feet in length
- Set up Charges – \$75 set up charge may apply to each non-standard item of less than 1000 lineal feet.